

Event Programme

Business Diagnostics & Benchmarking for Improved Profitability 17 October 2019 – Marriott Manchester Airport Hale Rd, Hale Barns, Altrincham WA15 8XW



Who should attend?

Looking under the bonnet of a company and understanding what is really going on requires more than a profit and loss account. This course will be of use to personnel wanting to get a measure on a range of performance metrics, both to measure and improve business performance and to identify opportunities to impact the bottom line. Therefore, this course will be of interest to:

- Site leadership team members
- Operational and production managers
- Business improvement/ continuous improvement personnel
- Cross functional improvement teams

Why attend?

Being able to measure current business performance is one of the first steps in improving business performance. Financial metrics can only reveal so much, and sometimes more technical and specific measures are required to understand what is occurring technically within an organisation. Leveraging nearly two decades of benchmarking activity and improvement projects primarily in the process industries, this course introduces a number of key metrics used by HFL Consulting that reveal performance across all three quality, cost and delivery domains – the so called QCD measures. Candidates will be shown how to collect relevant data and analyse it to both understand current performance and to identify areas of opportunity. Where relevant, financial benefit calculations will be introduced. Some benchmarking data will be provided to allow delegates to assess where their organisations sit compared to industry averages and best in class.

For some metrics, notably OEE (Overall Equipment Efficiency), improvement strategies will be given and explained.

Throughout the course case studies taken from our two decades of implementing business improvement projects will be used to illustrate the application of various diagnostic metrics.

Programme

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| 9.30 | Coffee and Registration |
| 10:00 | Welcome & Introduction |
| 10.15 | Why measure? The role of measurement in driving business performance improvement, identifying opportunities, setting priorities and objectives, tracking progress, demonstrating gains |
| 11.00 | Prime QCD measures. What are they, why they are important, how to calculate them, what they tell you. |
| 12:30 | Lunch |
| 13.15 | The importance of balanced measurements. Making sure benefits are real, and avoiding robbing Peter to p Paul. |
| 14:00 | OEE Analysis. The 7 Major Losses and associated improvement strategies |
| 15.00 | Benchmarking data & additional metrics – how you are performing compared to others |
| 15.30 | Financial calculations. Avoiding wooden dollar savings. Choosing the right improvement projects. |
| 16.00 | Review and close |

16.00

Close

